



VEDP OPERATIONAL BUDGET INITIATIVES

		Add'l investment (\$M)		Funding status in Biennium Budget		
Initiative	Impact comment	FY21	FY22	Allotted	Unallotted	Not incl.
Expansion of Virginia Business-Ready Sites Program Well Companies Program Program	This initiative addresses one of the most common reasons Virginia loses projects (often no. 1). The program is structured to build a portfolio of project-ready sites in every region of the Commonwealth, specifically to fill the lack of industrial sites over 100 contiguous acres.	12.5	0.0		✓	
Expansion of the Virginia Talent Accelerator Program (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	Expansion of program enables projects to be completed in every region of VA. Program will be ranked in the top 3-5 states in the country within 3 years. VA will secure projects with 1,500-2,500 additional rural/small metro jobs/year by 2021.	0.0	4.7		✓	
Majority restoration of the Virginia Jobs Investment Program	The VJIP program is VA's most commonly used economic development incentive program, providing grant funding for workforce training needs for new and expansion projects in Virginia.	2.0	2.0		✓	
Trade development initiatives in new VA International Trade Plan	Proposal envisions a four-year implementation (FY21-FY24) of the VEDP trade development services initiatives included in the Governor's international trade plan. Virginia will increase export activity (\$200MM or more annually), diversify our economy, and modestly increase well-compensated jobs.	-	-			√

OTHER BUDGET ITEMS OF INTEREST

	Add'l investment (\$M)		Funding status in Biennium Budget		
Initiative	FY21	FY22	Allotted	Unallotted	Not incl.
Compensation	3% bonus (Dec. 2020)	3% raise (Jun. 2021)		✓	
Tech Talent Investment Program (TTIP)	28.8	23.7	✓		
Virginia Innovation Partnership Authority	25.7	39.7	✓		
Governor's New Airline Service Incentive Fund	0.43	0.83	✓		
GO Virginia	0.0	(4.5)			
VATI (Broadband)	16.0	16.0		✓	
Virginia Housing Trust Fund (HTF)	23.0	23.0		✓	
Office of Offshore Wind	0.39	0.39		✓	
Get Skilled, Get a Job, Give Back (G3)	34.5	34.5	✓		
In-State Undergraduate Tuition Moderation Six-Year Plan Funding Pool	54.8	25.0	✓		

GOVERNOR'S ECONOMIC DEVELOPMENT BILLS AND VEDP BILLS

Bill Number	Patron	Bill Title	Bill Status
HB1498/SB610	Sickles/Hanger	Pharmaceutical Manufacturing Grant Program and Fund (Merck)	Effective 7/1/2020
HB1361/SB611	Rush/Hanger	Truck Manufacturing Grant Fund (Volvo)	Effective 7/1/2020
HB1733/SB1014	Rush/Ruff	Advanced Production Grant Program (Morgan Olson)	Effective 7/1/2020
HB935	Willett	Economic development programs; reporting requirements.	Effective 7/1/2020

OTHER BILLS THAT PASSED IMPACTING ECONOMIC DEVELOPMENT

Bill Number	Patron	Bill Title
HB1017/SB576	Sickles/Howell	Commonwealth of Virginia Innovation Partnership Authority; created
HB785/SB588	Watts/Hanger	Local taxing authority; equalizes city and county taxing authorities
HB395/SB7	Ward/Saslaw	Minimum wage; increases to \$9.50 per hour effective May 1, 2021
HB4/SB36	Knight/Lucas	Lottery Board; regulation of casino gaming
HB582/SB939	Guzman/Saslaw	Employees of local governments; collective bargaining
HB358/SB182	Lopez/Saslaw	Public works contracts; definitions, authorization of project labor agreements

LEGISLATIVE OUTREACH

Extensive outreach to members of the Virginia General Assembly, Congressional Delegation, and stakeholders across Virginia

Stephen and Christy recently had calls with the following members of leadership in the General Assembly:

- Speaker Eileen Filler-Corn, Speaker of the House
- Senator Dave Marsden
- Senator Tommy Norment, Minority Leader
- Senator Frank Ruff
- Delegate Nick Rush
- Senator Dick Saslaw, Majority Leader
- Delegate Mark Sickles, Vice-Chair, House Appropriations Committee
- Delegate Luke Torian, Chairman, House Appropriations Committee

Shared updates on the following current VEDP initiatives:

- Current project pipeline trends
- Helping to secure PPE
- Post-Covid growth opportunities:
 - Onshoring of manufacturing and retooling supply chains
 - Digital Virginia
 - Teleworking
 - Workforce Retooling

EDUCATIONAL OPPORTUNITIES

Economic Development 101

Members of the Senate Finance Committee's Subcommittee on Economic Development and Natural Resources

Senator Dave Marsden, Chair; Senator Frank Ruff*, Vice Chair; Senator Janet Howell; Senator Dick Saslaw*; Senator Emmett Hanger*; and Senator George Barker*

Members of the House Appropriation Committee's Subcommittee on Commerce, Agriculture, and Natural Resources

Delegate David Bulova, Chair; Delegate Ken Plum; Delegate Mark Sickles*; Delegate Roz Tyler; Delegate David Reid; Delegate Barry Knight*; Delegate Matt Fariss; Delegate Rob Bloxom; Chairman Luke Torian

MEI Orientation

House Members

Speaker Eileen Filler-Corn
Delegate Luke Torian
Delegate Sickles
Delegate Bulova
Delegate Roz Tyler
Delegate Nick Rush*

Senate Members

Delegate Lee Ware

Senator Janet Howell
Senator Dick Saslaw
Senator Mamie Locke
Senator Tommy Norment*
Senator Frank Ruff*

WHAT'S NEXT?

Working Group on Industrial Hemp (HB491)

Nuclear Energy Strategic Plan (HB1303/SB549)

VEDP to convene a working group regarding data centers

Study of a regional minimum wage (SB7/HB395)

- Beginning January 1, 2022, DHCD, VEDP, and VEC shall conduct a joint review of the feasibility and potential impact of instituting a regional minimum wage in the Commonwealth
- Due December 1, 2023

Bills that could impact economic development to be expected next Session:

- Right-to-Work Repeal/Fair Share Fees
- Expanding collective bargaining
- Appropriations to Industrial Development Authorities
- Civil actions; filed on behalf of multiple persons
- Paid sick leave